Kim Hin Joo (Malaysia) Berhad 197801000642 (37655-U)
Wisma Pang Cheng Yean, Lot 5205C, Jalan Perindustrian Balakong Jaya 1/3, Kawasan Perindustrian Balakong Jaya, 43300 Seri Kembangan, Selangor, Malaysia. General Line +603 8940 6638

The Board of Directors of KIM HIN JOO (MALAYSIA) BERHAD hereby announce the following unaudited consolidated results for the first quarter and financial year ended ("**FPE**") 31 March 2025.

UNAUDITED CONDENSED CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME FOR THE FIRST QUARTER AND FPE 31 MARCH 2025

	3 months ended		3 months ended	
	31.03.2025 RM'000	**31.03.2024 RM'000**	**31.03.2025 RM'000**	**31.03.2024 RM'000**
Revenue	21,250	23,095	21,250	23,095
Cost of sales	(11,995)	(13,360)	(11,995)	(13,360)
Gross profit	9,255	9,735	9,255	9,735
Other operating income	434	450	434	450
Selling and marketing costs	(725)	(777)	(725)	(777)
Administration and other operating expenses	(9,123)	(10,315)	(9,123)	(10,315)
Finance cost	(108)	(167)	(108)	(167)
Loss before tax	(267)	(1,074)	(267)	(1,074)
Tax expense	(14)	(118)	(14)	(118)
Loss and total comprehensive loss for the period	(281)	(1,192)	(281)	(1,192)
Basic earnings per ordinary share (sen)	(0.07)	(0.31)	(0.07)	(0.31)

The unaudited Condensed Consolidated Statement of Profit or Loss and Other Comprehensive Income should be read in conjunction with the audited financial statements for the financial year ended 31 December 2024 and the accompanying explanatory notes attached to the interim financial statements.

UNAUDITED CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION AS AT 31 MARCH 2025

	As at 31.03.2025 RM'000	As at 31.12.2024 RM'000 (Audited)
ASSETS		
Non-Current Assets		
Plant and equipment	3,256	3,524
Right-of-use assets	7,540	8,413
Deferred tax assets	707	721
Refundable deposits	824	824
	12,327	13,482
Current Assets		
Inventories	28,190	33,134
Trade receivables	1,777	1,436
Other receivables, deposits and prepaid expenses	5,866	4,847
Amount due from other related company	57	-
Tax recoverable	1,163	1,123
Fixed deposits with licensed banks	18,212	16,204
Cash and bank balances	18,062	17,750
	73,327	74,494
TOTAL ASSETS	**85,654**	**87,976**

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UNAUDITED CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION AS AT 31 MARCH 2025

	As at 31.03.2025 RM'000	As at 31.12.2024 RM'000 (Audited)
Equity attributable to owners of the parent		
Share capital	31,128	31,128
Retained earnings	41,433	41,714
TOTAL EQUITY	**72,561**	**72,842**
Non-Current Liability		
Lease liabilities	4,537	4,946
	4,537	4,946
Current Liabilities		
Trade payables	1,556	2,090
Other payables, accrued expenses and provision	3,789	4,380
Lease Liabilities	3,211	3,717
Tax Liabilities	^	1
	8,556	10,188
TOTAL LIABILITIES	**13,093**	**15,134**
TOTAL EQUITY AND LIABILITIES	**85,654**	**87,976**
Net assets per ordinary share attributable to ordinary equity holders of the Company (sen)	19.10	19.17

^ *Negligible*

The unaudited Condensed Consolidated Statement of Financial Position should be read in conjunction with the audited financial statements for the financial year ended 31 December 2024 and the accompanying explanatory notes attached to the interim financial statements.

UNAUDITED CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY FOR THE FPE 31 MARCH 2025

	← Attributable to owners of the Company →		
	Share Capital RM'000	**Retained Earnings RM'000**	**Total RM'000**
Balance as at 1 January 2024	31,128	45,145	**76,273**
Total comprehensive loss for the year	-	(1,192)	**(1,192)**
Balance as at 31 March 2024	31,128	43,953	**75,081**
Balance as at 1 January 2025	31,128	41,714	**72,842**
Total comprehensive loss for the year	-	(281)	**(281)**
Balance as at 31 March 2025	31,128	41,433	**72,561**

The unaudited Condensed Consolidated Statement of Changes in Equity should be read in conjunction with the audited financial statements for the financial year ended 31 December 2024 and the accompanying explanatory notes attached to the interim financial statements.

UNAUDITED CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS FOR THE FPE 31 MARCH 2025

	3 months ended 31.03.2025 RM'000	3 months ended 31.03.2024 RM'000
CASH FLOWS FROM/(USED IN) OPERATING ACTIVITIES		
Loss before tax	(267)	(1,074)
Adjustments:		
Amortisation of right-of-use asset	1,090	1,813
Depreciation for plant and equipment	597	815
Fair value gain from short-term investment	-	(17)
Finance costs:		
- Unwinding of interest expense of provision for restoration cost	6	5
- Lease interest expense	102	162
Fit out contribution	-	(42)
Loss on termination of MFRS 16	5	-
Interest income	(255)	(133)
Inventories		
- Written down	11	-
- Written off	108	57
Plant and equipment written off	21	-
Unrealised loss on foreign exchange	14	5
Unwinding of interest income – refundable deposit	-	(26)
Operating profit before changes in working capital	**1,432**	**1,565**
Changes in working capital:		
(Increase)/Decrease in:		
Inventories	4,824	7,638
Trade receivables	(342)	(236)
Other receivables, deposits and prepaid expenses	(1,019)	(1,481)
Amount due from holding company	-	83
Amount due from other related company	(57)	525
Increase/(Decrease) in:		
Trade payables	(543)	(4,228)
Other payables, accrued expenses and provision	(603)	(1,659)
Amount due to other related company	-	174
Cash generated from operations	3,692	2,381
Income tax paid	(47)	(137)
Income tax refund	7	-
Net cash from operating activities	**3,652**	**2,244**

UNAUDITED CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS FOR THE FPE 31 MARCH 2025

	3 months ended 31.03.2025 RM'000	3 months ended 31.03.2024 RM'000
CASH FLOWS FROM/(USED IN) INVESTING ACTIVITIES		
Acquisition of plant and equipment	(350)	(55)
Interest received	255	133
Net cash (used in)/from investing activities	**(95)**	**78**
CASH FLOWS USED IN FINANCING ACTIVITIES		
Interest paid	(102)	(162)
Repayment of lease liabilities	(1,135)	(1,846)
Net cash used in financing activities	**(1,237)**	**(2,008)**
NET INCREASE IN CASH AND CASH EQUIVALENTS	2,320	314
Effect of exchange rate differences on the balance of cash held in foreign currencies	^	(3)
CASH AND CASH EQUIVALENTS AT BEGINNING OF FINANCIAL PERIOD	31,818	18,531
CASH AND CASH EQUIVALENTS AT END OF FINANCIAL PERIOD	**34,138**	**18,842**
Cash and cash equivalents comprise:		
Fixed deposits	18,212	3,078
Cash and bank balances	18,062	16,741
	36,274	19,819
Less: Fixed deposits pledged with licensed banks	(2,136)	(977)
	34,138	**18,842**

^ *Negligible*

The unaudited Condensed Consolidated Statement of Cash Flows should be read in conjunction with the audited financial statements for the financial year ended 31 December 2024 and the accompanying explanatory notes attached to the interim financial statements.

A COMPLIANCE WITH MALAYSIAN FINANCIAL REPORTING STANDARDS (MFRS) 134: INTERIM FINANCIAL REPORTING AND THE ACE MARKET LISTING REQUIREMENTS OF BURSA MALAYSIA SECURITIES BERHAD ("BURSA SECURITIES") ("LISTING REQUIREMENTS")

A1 Basis of preparation

These condensed consolidated interim financial statements are unaudited and have been prepared in accordance with all the new Malaysian Financial Reporting Standards ("**MFRS**") and Amendments to MFRSs issued by the Malaysian Accounting Standards Board ("**MASB**") and Rule 9.22 and Appendix 9B of the Listing Requirements.

The unaudited condensed consolidated interim financial statements should be read in conjunction with audited financial statements for the financial year ended ("**FYE**") 31 December 2024 and the accompanying explanatory notes therein. The explanatory notes attached to these unaudited condensed consolidated interim financial statements provide an explanation of events and transactions that are significant to an understanding of the changes in the financial position and performance of Kim Hin Joo (Malaysia) Berhad and its subsidiaries ("**Group**") since FYE 31 December 2024.

A2 Material Accounting Policy Information

The accounting policies adopted by the Group in these condensed consolidated interim financial statements are consistent with those adopted in the audited financial statements for the FYE 31 December 2024, save for the adoption of the following amendments to MFRSs, which became effective and relevant to the Group for financial period beginning 1 January 2025:

Amendments to MFRS

Amendments to MFRS 121	*Lack of Exchangeability*

The adoption of the above amendments to MFRS did not have any material impact on the amounts reported in the financial statements of the Group upon its initial application.

New MFRSs and amendments to MFRSs in issue but not yet effective

At the date of authorisation for issue of these financial statements, the new MFRSs and amendments to MFRSs which were in issue but not yet effective and not early adopted by the Group are as listed below:

Amendments to MFRS 10 and MFRS 128	*Sale or Contribution of Assets between an Investor and its Associate or Joint Venture*[1]
Amendments to MFRSs	*Annual Improvements to MFRS Standards – Volume 11*[2]
Amendments to MFRS 9 and MFRS 7	*Amendments to the Classification and Measurement of Financial Instruments*[2]
MFRS 18	*Presentation and Disclosure in Financial Statements*[3]
MFRS 19	*Subsidiaries Without Public Accountability: Disclosures*[3]

1 Effective date deferred to a date to be determined and announced by MASB.
2 Effective immediately for annual periods beginning before 1 January 2026 with earlier application permitted.
3 Effective immediately for annual periods beginning before 1 January 2027 with earlier application permitted.

The adoption of these new MFRSs and amendments to MFRSs are not expected to have any material financial impact on the financial statements of the Group in the period of initial application.

A3 Auditors' Report on Preceding Annual Financial Statements

The auditors' report on the preceding audited financial statements of the Group for the FYE 31 December 2024 was not subject to any qualification.

A4 Seasonality

The Group's business operations are generally dependent on the Malaysia's economy, consumer confidence and Government restrictions and policies on retail operations, as well as major festive seasons sales such as Chinese New Year, Hari Raya and Christmas celebrations.

A5 Nature and amount of items affecting assets, liabilities, equity, net income, or cash flows that are unusual because of their nature, size or incidence

There were no unusual items affecting assets, liabilities, equity, net income or cash flows of the Group during the current financial quarter under review.

A6 Changes in Estimates

There were no changes in estimates that have had a material effect on the current quarter results.

A7 Changes in Debt and Equity Securities

There was no issuance, cancellations, repurchases, resale or repayments of debt and equity securities during the current financial quarter.

A8 Dividends Paid

There was no dividend paid for the current financial quarter.

A9 Operating segments

The business segment of the Group comprises Retail and Distribution.

The segmental analysis of the Group's revenue by business segments are set out as follows:

	3 months ended		3 months ended	
	31.03.2025 RM'000	31.03.2024 RM'000	31.03.2025 RM'000	31.03.2024 RM'000
Retail	18,752	20,060	18,752	20,060
Distribution	2,498	3,035	2,498	3,035
Total	**21,250**	**23,095**	**21,250**	**23,095**

The major contributor to the revenue stream of the Group was from the retail segment, which constituted 88.24% of the Group's total revenue for FPE 31 March 2025, recording sales totalling RM18.75 million. This represents a decrease of approximately 6.52% compared to RM20.06 million recorded in the previous FPE 31 March 2024.

Meanwhile, the Distribution segment revenue recorded a decrease of 17.69% from RM3.04 million in the FPE 31 March 2024 to RM2.50 million in the FPE 31 March 2025.

A10 Valuation of Plant and Equipment

There were no valuations of plant and equipment during the current quarter under review.

A11 Material Subsequent Event

Effective from 1 April 2025, Global Products Solution Sdn Bhd, a wholly-owned subsidiary has ceased operation and become dormant, with its business being transferred to the holding company, Kim Hin Joo (Malaysia) Berhad.

A12 Changes in the Composition of the Group

There were no changes in the composition of the Group for the current quarter.

A13 Contingent liabilities or contingent assets

There were no contingent liabilities or contingent assets as at the date of this interim financial report.

A14 Recurrent Related Party Transactions ("RRPT")

Save as disclosed below, there was no other RRPT for the FPE 31 March 2025:

	3 months ended 31.03.2025 RM'000	**3 months ended 31.03.2024 RM'000**
Purchases	174	334
Sales	344	240
Rental payable	240	240
E-Commerce management fees payable	71	61
Corporate management fees payable	-	28
Management service routine fees	-	51

B COMPLIANCE WITH APPENDIX 9B OF THE LISTING REQUIREMENTS

B1 Review of Performance

	Individual Period (4th Quarter)				Cumulative Period (12 Months)			
	Current Year Quarter 31 March 2025	Preceding Year Corresponding Quarter 31 March 2024	Variance		Current Year Quarter 31 March 2025	Preceding Year Corresponding Quarter 31 March 2024	Variance	
	RM'000	RM'000	RM'000	%	RM'000	RM'000	RM'000	%
Revenue	21,250	23,095	(1,845)	(7.99)	21,250	23,095	(1,845)	(7.99)
Gross Profit	9,255	9,735	(480)	(4.93)	9,255	9,735	(480)	(4.93)
Loss Before Tax	(267)	(1,074)	807	75.14	(267)	(1,074)	807	75.14

The Group recorded a revenue of RM21.25 million for the current quarter, compared to RM23.10 million in the corresponding quarter of the previous year. The decline in revenue in this quarter was mainly attributable to lower sales volumes across both retail & distribution segments.

Despite the lower revenue, the Group reported a reduced Loss Before Tax (“LBT”) of RM0.27 million in Q1 2025, marking an improvement of RM0.81 million from the LBT of RM1.07 million in Q1 2024.

B2 Comment on material change in profit before taxation for current quarter compared with the immediately preceding quarter

	Current Quarter 31 March 2025	Immediate Preceding Quarter 31 December 2024	Variance	
	RM'000	RM'000	RM'000	%
Revenue	21,250	24,036	(2,786)	(11.59%)
Gross Profit	9,255	9,984	(729)	(7.30%)
Gross Profit Margin	43.55%	41.54%		
Loss Before Tax	(267)	(265)	(2)	(0.75%)

For the current quarter under review, the Group registered revenue of RM21.25 million and LBT of RM0.27 million as compared to the revenue of RM24.03 million and LBT of RM0.27 million reported in the preceding quarter.

B3 Prospects

In Q1 2025, we continued to advance our strategic priorities with a focus on financial discipline and operational efficiency. We streamlined our retail footprint by closing three stores, as part of our store optimisation programme.

We will exit from The Entertainer brand, with closures timed to coincide with lease expirations. While this will temporarily affect revenue, it enables us to focus on more profitable segments of the business.

Inventory levels have normalised following reductions made in FY2024, and we expect this to support a gradual recovery in gross margins as the year progresses.

Looking ahead, we remain focused on strengthening our brand portfolio, scaling our digital and distribution channels, and maintaining our position as a trusted partner for parents. Despite ongoing headwinds, we are committed to building a leaner, more resilient business that delivers sustainable value to stakeholders.

B4 Variance between Actual Profit and Forecast Profit

The Group has not provided any profit forecast in any public documents and announcements.

B5 Taxation

	3 months ended		3 months ended	
	31.03.2025	**31.03.2024**	**31.03.2025**	**31.03.2024**
	RM'000	**RM'000**	**RM'000**	**RM'000**
Current tax	-	99	-	99
Deferred tax	14	19	14	19
Total	**14**	**118**	**14**	**118**

Income tax is calculated at the Malaysian statutory tax rate of 24% of the estimated assessable profit before tax for the current quarter and current financial period.

B6 Unquoted investments and properties

There were no purchases or sales of unquoted investment or properties for the current quarter.

B7 Quoted securities

There were no acquisitions or disposals of quoted securities for the current quarter and the financial period to date.

B8 Status of Corporate Proposals

There is no corporate proposal announced but pending completion as at the date of this report.

B9 Off Balance Sheet Financial Instruments

The Group does not have any financial instruments with off balance sheet risk as at the end of current quarter to the date of the interim financial report.

B10 Material Litigation

As at the date of this report, there is no litigation against the Group which has a material effect on the financial position of the Group and the Board is not aware of any material litigation or any proceedings pending or threatened or of any fact likely to give rise to any proceedings.

B11 Earnings Per Share ("EPS")

	3 months ended		3 months ended	
	31.03.2025	**31.03.2024**	**31.03.2025**	**31.03.2024**
BASIC EPS				
Loss attributable to owners of the Company (RM'000)	(281)	(1,192)	(281)	(1,192)
Weighted average number of ordinary shares in issue ('000)	380,000	380,000	380,000	380,000
Basic EPS (sen)	(0.07)	(0.31)	(0.07)	(0.31)

Notes:
The basic earnings per share is computed based on profit after tax attributable to the owners of the Company and divided by the weighted average number of shares in issue as at 31 March 2025.

There was no dilution in the earning per share as there was no potential diluted ordinary share outstanding as at the end of the current period under review.

NOTES TO THE INTERIM FINANCIAL STATEMENTS
FIRST QUARTER ENDED 31 MARCH 2025

B12 Notes to the Statement of Comprehensive Income

	3 months ended		3 months ended	
	31.03.2025 RM'000	31.03.2024 RM'000	31.03.2025 RM'000	31.03.2024 RM'000
The following items have been charged / (credited) in arriving profit from operations:				
Auditors' remuneration	45	54	45	54
Amortisation of right-of-use assets	1,090	1,813	1,090	1,813
Depreciation for plant and equipment	597	815	597	815
Reversal of fair value gain from short-term investment	-	(17)	-	(17)
Finance costs:				
Unwinding of interest expense of provision for restoration cost	6	5	6	5
Lease interest expense	102	162	102	162
Fit out contribution	-	(42)	-	(42)
Loss on termination of MFRS 16	5	-	5	-
Loss on foreign exchange:				
- Realised	18	83	18	83
- Unrealised	14	5	14	5
Interest income	(255)	(133)	(255)	(133)
Inventories:				
- Written down	11	-	11	-
- Written off	108	57	108	57
Plant and equipment written off	21	-	21	-
Rent concessions	-	(2)	-	(2)
Unwinding of interest income – refundable deposit	-	(26)	-	(26)

B13 Authorisation for issue

The interim financial report was authorised for issue by the Board in accordance with a resolution of the Board dated 28 May 2025.