



The Board of Directors of KIM HIN JOO (MALAYSIA) BERHAD is pleased to announce the following unaudited consolidated results for the first quarter and financial period ended (“FPE”) 31 March 2022.

**UNAUDITED CONDENSED CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND
OTHER COMPREHENSIVE INCOME FOR THE FIRST QUARTER AND FPE
31 MARCH 2022**

	3 months ended		3 months ended	
	31.3.2022	31.3.2021	31.3.2022	31.3.2021
	RM'000	RM'000	RM'000	RM'000
Revenue	22,859	21,063	22,859	21,063
Cost of sales	(11,909)	(10,648)	(11,909)	(10,648)
Gross profit	10,950	10,415	10,950	10,415
Other operating income	277	1,053	277	1,053
Selling and marketing costs	(447)	(353)	(447)	(353)
Administration and other operating expenses	(9,284)	(8,563)	(9,284)	(8,563)
Finance cost	(205)	(275)	(205)	(275)
Profit before tax	1,291	2,277	1,291	2,277
Tax expense	(413)	(522)	(413)	(522)
Profit and total comprehensive income for the period	878	1,755	878	1,755
Basic earnings per ordinary share (sen)	0.23	0.46	0.23	0.46

The unaudited Condensed Consolidated Statement of Profit or Loss and Other Comprehensive Income should be read in conjunction with the audited financial statements for the financial year ended 31 December 2021 and the accompanying explanatory notes attached to the interim financial statements.



**UNAUDITED CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION
AS AT 31 MARCH 2022**

	As at 31.3.2022 RM'000	As at 31.12.2021 RM'000 (Audited)
ASSETS		
Non-Current Assets		
Plant and equipment	5,919	6,709
Right-of-use assets	18,716	20,560
Deferred tax assets	460	458
Refundable deposits	2,601	2,572
	27,696	30,299
Current Assets		
Inventories	52,058	50,684
Trade receivables	1,220	1,560
Other receivables, deposits and prepaid expenses	4,437	4,628
Amount due from other related company	234	5
Tax recoverable	-	8
Short-term investments	1,928	1,929
Fixed deposits with licensed banks	7,164	12,396
Cash and bank balances	12,201	12,825
	79,242	84,035
TOTAL ASSETS	106,938	114,334



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	As at 31.3.2022 RM'000	As at 31.12.2021 RM'000 (Audited)
Equity attributable to owners of the parent		
Share capital	31,128	31,128
Retained earnings	48,052	47,174
TOTAL EQUITY	79,180	78,302
Non-Current Liabilities		
Lease liabilities	13,256	14,622
	13,256	14,622
Current Liabilities		
Trade payables	2,646	5,755
Other payables, accrued expenses and provision	5,255	8,682
Amount due to other related company	331	279
Lease liabilities	6,015	6,440
Tax liabilities	255	254
	14,502	21,410
TOTAL LIABILITIES	27,758	36,032
TOTAL EQUITY AND LIABILITIES	106,938	114,334
Net assets per ordinary share attributable to ordinary equity holders of the Company (sen)	20.84	20.61

The unaudited Condensed Consolidated Statement of Financial Position should be read in conjunction with the audited financial statements for the financial year ended 31 December 2021 and the accompanying explanatory notes attached to the interim financial statements.



**UNAUDITED CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY
FOR THE FPE 31 MARCH 2022**

	← Attributable to owners of the Company →		
	Share Capital RM'000	Retained Earnings RM'000	Total RM'000
Balance as at 1 January 2021	31,128	46,381	77,509
Total comprehensive for the year	-	1,755	1,755
Balance as at 31 March 2021	31,128	48,136	79,264
Balance as at 1 January 2022	31,128	47,174	78,302
Total comprehensive income for the year	-	878	878
Balance as at 31 March 2022	31,128	48,052	79,180

The unaudited Condensed Consolidated Statement of Changes in Equity should be read in conjunction with the audited financial statements for the financial year ended 31 December 2021 and the accompanying explanatory notes attached to the interim financial statements.



**UNAUDITED CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS
FOR THE FPE 31 MARCH 2022**

	3 months ended 31.3.2022 RM'000	3 months ended 31.3.2021 RM'000
CASH FLOWS (USED IN)/FROM OPERATING ACTIVITIES		
Profit before tax	1,291	2,277
Adjustments:		
Amortisation of right-of-use asset	1,856	2,035
Depreciation for plant and equipment	934	779
Finance costs:		
- Unwinding of interest expense of provision for restoration cost	3	3
- Lease interest expense	202	272
Gain on disposal of plant and equipment	(5)	-
Interest income	(74)	(119)
Inventories		
- Write-down/(Reversal) of write-down	-	^
- Written off	44	17
Unwinding of interest income – refundable deposit	(40)	(48)
Unrealised loss/(gain) on foreign exchange	43	(120)
Operating profit before changes in working capital	4,254	5,096
Changes in working capital:		
(Increase)/Decrease in		
Inventories	(1,418)	(3,355)
Trade receivables	340	(254)
Other receivables, deposits and prepaid expenses	190	(408)
Amount due from other related company	(229)	-
Increase/(Decrease) in		
Trade payables	(3,150)	1,183
Other payables, accrued expenses and provision	(3,431)	(107)
Amount due to holding companies	-	(16)
Amount due to other related company	52	-
Cash generated from operations	(3,392)	2,139
Income tax paid	(406)	(404)
Net cash (used in)/generated from operating activities	(3,798)	1,735
CASH FLOWS USED IN INVESTING ACTIVITIES		
Acquisition of plant and equipment	(144)	(302)
Interest received	74	119
Proceed from disposal of plant and equipment	5	-
Net cash used in investing activities	(65)	(183)



**UNAUDITED CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS
FOR THE FPE 31 MARCH 2022**

	3 months ended 31.3.2022 RM'000	3 months ended 31.3.2021 RM'000
CASH FLOWS USED IN FINANCING ACTIVITIES		
Repayment of lease liabilities	(1,791)	(1,923)
Interest paid	(202)	(272)
Net cash used in financing activities	(1,993)	(2,195)
NET DECREASE IN CASH AND CASH EQUIVALENTS	(5,856)	(643)
Effect of exchange rate differences on the balance of cash held in foreign currencies	[^]	(7)
CASH AND CASH EQUIVALENTS AT BEGINNING OF FINANCIAL PERIOD	24,533	31,057
CASH AND CASH EQUIVALENTS AT END OF FINANCIAL PERIOD	18,677	30,407
Cash and cash equivalents comprise:		
Fixed deposits	7,164	17,407
Cash and bank balances	12,201	13,739
	19,365	31,146
Less: Fixed deposits pledged with licensed banks	(688)	(739)
	18,677	30,407

[^] *Negligible*

The unaudited Condensed Consolidated Statement of Cash Flows should be read in conjunction with the audited financial statements for the financial year ended 31 December 2021 and the accompanying explanatory notes attached to the interim financial statements.



NOTES TO THE INTERIM FINANCIAL STATEMENTS
FIRST QUARTER ENDED 31 MARCH 2022

A COMPLIANCE WITH MALAYSIAN FINANCIAL REPORTING STANDARDS (MFRS) 134: INTERIM FINANCIAL REPORTING AND THE ACE MARKET LISTING REQUIREMENTS OF BURSA MALAYSIA SECURITIES BERHAD (“BURSA SECURITIES”) (“LISTING REQUIREMENTS”)

A1 Basis of preparation

These condensed consolidated interim financial statements are unaudited and have been prepared in accordance with all the new Malaysian Financial Reporting Standards (“**MFRS**”) and Amendments to MFRSs issued by the Malaysian Accounting Standards Board (“**MASB**”) and Rule 9.22 and Appendix 9B of the Listing Requirements.

The unaudited condensed consolidated interim financial statements should be read in conjunction with audited financial statements for the financial year ended (“**FYE**”) 31 December 2021 and the accompanying explanatory notes therein. The explanatory notes attached to these unaudited condensed consolidated interim financial statements provide an explanation of events and transactions that are significant to an understanding of the changes in the financial position and performance of Kim Hin Joo (Malaysia) Berhad and its subsidiaries (“**Group**”) since FYE 31 December 2021.

A2 Significant Accounting Policies

The accounting policies adopted by the Group in these condensed consolidated interim financial statements are consistent with those adopted in the audited financial statements for the FYE 31 December 2021, save for the adoption of the following amendments to MFRS, which became effective and relevant to the Group for financial period beginning 1 January 2022:

Amendments/Improvements to MFRS

Amendments to MFRS 9, MFRS 139, MFRS 7, MFRS 4 and MFRS 16	<i>Interest Rate Benchmark Reform-Phase 2</i>
Amendments to MFRS 3	<i>Reference to the Conceptual Framework</i>
Amendments to MFRS 116	<i>Property, Plant and Equipment - Proceeds before Intended Use</i>
Amendments to MFRS 137	<i>Onerous Contracts - Cost of Fulfilling a Contract</i>
Annual Improvements to MFRS 2018 - 2020 Cycle ²	
Amendments to MFRS 9, MFRS 139, MFRS 7, MFRS 4 and MFRS 16	<i>Interest Rate Benchmark Reform-Phase 2</i>

The adoption of the above amendments to MFRSs did not have any material impact on the amounts reported in the financial statements of the Group and of the Company upon its initial application.



NOTES TO THE INTERIM FINANCIAL STATEMENTS FIRST QUARTER ENDED 31 MARCH 2022

New Standards and amendments to MFRSs in issue but not yet effective

At the date of authorisation for issue of these financial statements, the new and amendments to MFRSs which were in issue but not yet effective and not early adopted by the Group and by the Company are as listed below:

MFRS 17	<i>Insurance Contracts²</i>
Amendments to MFRS 4	<i>Extension of the Temporary Exemption from Applying MFRS 9³</i>
Amendments to MFRS 10 and MFRS 128	<i>Sale or Contribution of Assets between an Investor and its Associate or Joint Venture⁴</i>
Amendments to MFRS 101	<i>Classification of Liabilities as Current or Non-Current²</i>
Amendments to MFRS 112	<i>Deferred Tax related to Assets and Liabilities arising from a Single Transaction²</i>
Amendments to MFRS 16	<i>COVID-19-Related Rent Concessions beyond 30 June 2021¹</i>
Amendments to MFRS 17	<i>Insurance Contracts²</i>
Amendments to MFRS 17	<i>Initial Application of MFRS9 and MFRS 17 – Comparative information²</i>
Amendments to MFRS 108	<i>Definition of Accounting Estimates²</i>
Amendments to MFRS 101	<i>Disclosure of Accounting Policies²</i>

¹ Effective for annual periods beginning on or after 1 April 2021 with earlier application permitted.

² Effective for annual periods beginning on or after 1 January 2023 with earlier application permitted.

³ Effective immediately for annual periods beginning before 1 January 2023 with earlier application permitted.

⁴ Effective date deferred to a date to be determined and announced by MASB.

The adoption of these amendments to MFRSs are not expected to have any material financial impact on the financial statements of the Group in the period of initial application.

A3 Auditors' Report on Preceding Annual Financial Statements

The auditors' report on the preceding audited financial statements of the Group for the FYE 31 December 2021 was not subject to any qualification.

A4 Seasonality

The Group's business operations are generally dependent on the Malaysia's economy, consumer confidence and Government restrictions and policies on retail operations, as well as major festive seasons sales such as Chinese New Year, Hari Raya and Christmas celebrations.



**NOTES TO THE INTERIM FINANCIAL STATEMENTS
FIRST QUARTER ENDED 31 MARCH 2022**

A5 Nature and amount of items affecting assets, liabilities, equity, net income, or cash flows that are unusual because of their nature, size or incidence

There were no unusual items affecting assets, liabilities, equity, net income or cash flows of the Group during the current financial quarter under review.

A6 Changes in Estimates

There were no changes in estimates that have had a material effect on the current quarter results.

A7 Changes in Debt and Equity Securities

There was no issuance, cancellations, repurchases, resale or repayments of debt and equity securities during the current financial quarter.

A8 Dividends Paid

The Board of Directors of the Company (“**Board**”) had previously on 25 February 2022 declared a first interim single tier tax-exempt dividend in respect of the financial year ended 31 December 2021 of 1.0 sen per ordinary share amounting to RM3,800,000 which was paid on 12 April 2022.

A9 Operating segments

The business segment of the Group comprises Retail and Distribution.

The segmental analysis of the Group’s revenue by business segments are set out as follows:

	3 months ended		3 months ended	
	31.3.2022	31.3.2021	31.3.2022	31.3.2021
	RM’000	RM’000	RM’000	RM’000
Retail	19,307	17,676	19,307	17,676
Distribution	3,552	3,387	3,552	3,387
Total	22,859	21,063	22,859	21,063

The major contributor to the revenue stream of the Group was from the retail segment, which constituted 84.46% of the Group’s total revenue for FPE 31 March 2022, recording sales totalling RM19.31 million. This represents an increase of approximately 9.23% compared to RM17.68 million recorded in the previous FPE 31 March 2021. The increase was mainly due to the revenue contribution from one new Mothercare outlet and two new The Entertainer outlets in FPE 31 March 2022 as compared to FPE 31 March 2021.

Meanwhile, the Distribution segment revenue remained consistent, recording a slight increase of 4.87% in revenue from RM3.39 million in the FPE 31 March 2021 to RM3.55 million in the FPE 31 March 2022.



**NOTES TO THE INTERIM FINANCIAL STATEMENTS
FIRST QUARTER ENDED 31 MARCH 2022**

A10 Valuation of Plant and Equipment

There were no valuations of plant and equipment during the current quarter under review.

A11 Material Subsequent Event

There were no significant events since the end of this current quarter up to the date of this announcement.

A12 Changes in the Composition of the Group

There were no changes in the composition of the Group for the current quarter.

A13 Contingent liabilities or contingent assets

There were no contingent liabilities or contingent assets as at the date of this interim financial report.

A14 Recurrent Related Party Transactions (“RRPT”)

Save as disclosed below, there was no other RRPT for the FPE 31 March 2022:

	3 months ended 31.3.2022 RM’000	3 months ended 31.3.2021 RM’000
Purchases	802	676
Rental payable	240	300
E-Commerce management fees payable	45	63
Corporate management fees payable	49	49



NOTES TO THE INTERIM FINANCIAL STATEMENTS
FIRST QUARTER ENDED 31 MARCH 2022

B COMPLIANCE WITH APPENDIX 9B OF THE LISTING REQUIREMENTS

B1 Review of Performance

	Individual Period (1 st Quarter)				Cumulative Period (3 Months)			
	Current Year Quarter 31 March 2022	Preceding Year Corresponding Quarter 31 March 2021	Variance		Current Year-to- date 31 March 2022	Preceding Year Corresponding Period 31 March 2021	Variance	
	RM'000	RM'000	RM'000	%	RM'000	RM'000	RM'000	%
Revenue	22,859	21,063	1,796	8.53	22,859	21,063	1,796	8.53
Gross Profit	10,950	10,415	535	5.14	10,950	10,415	535	5.14
Profit Before Tax	1,291	2,277	(986)	43.30	1,291	2,277	(986)	43.30

During the current quarter ended 31 March 2022 (“**FPE 31 March 2022**”), the Group recorded a total revenue of RM22.86 million, representing an increase of 8.53% or RM1.80 million compared to the revenue recorded in the preceding year corresponding quarter ended 31 March 2021 (“**FPE 31 March 2021**”) of RM21.06 million. This increase is mainly attributed to the addition of one new Mothercare outlet at Tropicana Gardens Mall (“**TGM**”) and two new The Entertainer outlets at TGM and Suria Sabah Shopping Mall. As a result, we recorded revenue contribution from a total of 25 retail outlets during the current FPE 31 March 2022, as compared to 22 retail outlets operating in the preceding year corresponding FPE 31 March 2021.

In spite of the increase in the revenue, the Group recorded a lower profit before tax (“**PBT**”) of RM1.29 million for the current FPE 31 March 2022 as compared to RM2.28 million in preceding year corresponding FPE 31 March 2021. We had received wage subsidies from the Government and rental rebates from our landlord during the FPE 31 March 2021, which did not recur during the FPE 31 March 2022. Further, we also recorded an increase of 8.42% in administration and other operating expenses during the FPE 31 March 2022 compared to the FPE 31 March 2021, due to higher expenses for depreciation for fixed assets and staff costs in line with increase in number of our retail outlets.

**NOTES TO THE INTERIM FINANCIAL STATEMENTS
FIRST QUARTER ENDED 31 MARCH 2022****B2 Comment on material change in profit before taxation for current quarter compared with the immediately preceding quarter**

	Current Quarter 31 March 2022	Immediate Preceding Quarter 31 December 2021	Variance	
	RM'000	RM'000	RM'000	%
Revenue	22,859	29,834	(6,975)	(23.38%)
Gross Profit	10,950	14,244	(3,294)	(23.13%)
Gross Profit Margin	47.90%	47.74%		
Profit Before Tax	1,291	3,702	(2,411)	(65.13)%

For the current quarter under review, the Group registered revenue of RM22.86 million and PBT of RM1.29 million as compared to the revenue of RM29.83 million and PBT of RM3.70 million reported in the immediate preceding quarter. The decrease in revenue of 23.38% was attributed to lower sales generated from our Retail segment, contributed by reduced foot traffic in shopping malls where our retail outlets are located. Such reduction in foot traffic was due to the spiking up of COVID-19 cases throughout Malaysia, brought about by the highly infectious Omicron variant during the first quarter of 2022.

In line with the decrease in revenue in the current quarter, the Group recorded a decrease in PBT of RM2.41 million, from RM3.70 million in the immediate preceding quarter to RM1.29 million in the current quarter.

B3 Prospects

The Group's financial performance in recent years has continued to be impacted by the COVID-19 pandemic. However, with the reopening of the economy and the lifting of movement restrictions following the country's "Transition to Endemic" phase which began on 1 April 2022, we are optimistic in seeing a recovery of our operations. We anticipate that as the Covid-19 situation improves, the Group expects to resume our normal growth plans and prospects.

In view of rising cost and interest rates, we remain prudent and cautious for now but will continue to seize on good opportunities as they arise. Our strategies are focused on improving customer experience and when market conditions improve, we are well positioned to take advantage of the recovery.



NOTES TO THE INTERIM FINANCIAL STATEMENTS
FIRST QUARTER ENDED 31 MARCH 2022

B4 Variance between Actual Profit and Forecast Profit

The Group has not provided any profit forecast in any public documents and announcements.

B5 Taxation

	3 months ended		3 months ended	
	31.3.2022	31.3.2021	31.3.2022	31.3.2021
	RM'000	RM'000	RM'000	RM'000
Current tax	415	534	415	534
Deferred tax	(2)	(12)	(2)	(12)
Total	413	522	413	522

Income tax is calculated at the Malaysian statutory tax rate of 24% of the estimated assessable profit before tax for the current quarter and current financial period.

B6 Unquoted investments and properties

There were no purchases or sales of unquoted investment or properties for the current quarter.

B7 Quoted securities

There were no acquisitions or disposals of quoted securities for the current quarter and the financial period to date.



**NOTES TO THE INTERIM FINANCIAL STATEMENTS
FIRST QUARTER ENDED 31 MARCH 2022**

B8 Status of Corporate Proposals

There is no corporate proposal announced but pending completion as at the date of this report.

B9 Off Balance Sheet Financial Instruments

The Group does not have any financial instruments with off balance sheet risk as at the end of current quarter to the date of the interim financial report.

B10 Material Litigation

As at the date of this report, there is no litigation against the Group which has a material effect on the financial position of the Group and the Board is not aware of any material litigation or any proceedings pending or threatened or of any fact likely to give rise to any proceedings.

B11 Earnings Per Share (“EPS”)

	3 months ended		3 months ended	
	31.3.2022	31.3.2021	31.3.2022	31.3.2021
BASIC EPS				
Profit attributable to owners of the Company (RM'000)	878	1,755	878	1,755
Weighted average number of ordinary shares in issue ('000)	380,000	380,000	380,000	380,000
Basic EPS (sen)	0.23	0.46	0.23	0.46

Notes:

The basic earnings per share is computed based on profit after tax attributable to the owners of the Company and divided by the weighted average number of shares in issue as at 31 March 2022.

There was no dilution in the earning per share as there was no potential diluted ordinary share outstanding as at the end of the current period under review.



**NOTES TO THE INTERIM FINANCIAL STATEMENTS
FIRST QUARTER ENDED 31 MARCH 2022**

B12 Notes to the Statement of Comprehensive Income

	3 months ended		3 months ended	
	31.3.2022	31.3.2021	31.3.2022	31.3.2021
	RM'000	RM'000	RM'000	RM'000
The following items have been charged / (credited) in arriving profit from operations:				
Auditors' remuneration	56	52	56	52
Amortisation of right-of-use assets	1,856	2,035	1,856	2,035
Depreciation for plant and equipment	934	779	934	779
Finance costs:				
Unwinding of interest expense of provision for restoration cost	3	3	3	3
Lease interest expense	202	272	202	272
Gain on disposal of plant and equipment	(5)	-	(5)	-
(Gain) / Loss on foreign exchange:				
- Realised	(8)	(2)	(8)	(2)
- Unrealised	43	(120)	43	(120)
Government grant on wage subsidy	(47)	(379)	(47)	(379)
Interest income	(74)	(119)	(74)	(119)
Inventories written-off	44	17	44	17
Rent concessions	(11)	(316)	(11)	(316)
Unwinding of interest income – refundable deposit	(40)	(48)	(40)	(48)
Write-down of inventories	-	^	-	^

^ Negligible



**NOTES TO THE INTERIM FINANCIAL STATEMENTS
FIRST QUARTER ENDED 31 MARCH 2022**

B13 Utilisation of Proceeds Raised from Public Issue

The gross proceeds arising from the Public Issue amounting to RM32.68 million is intended to be utilised in the following manner:

Details of use of proceeds	Proposed Utilisation (after the Proposed Variation)	Actual Utilisation	Deviation	Estimated Timeframe for Utilisation
	RM'000	RM'000	RM'000	
1. Business expansion and capital expenditure				
a. Expansion of the Group's retail network	7,000	5,633	-	Within 36 months
b. Expansion of the Group's toys range by opening and operating The Entertainer toy outlets	5,000	4,059	-	Within 36 months
c. Revamp and upgrade our back-end IT infrastructure system and e-commerce platform	3,000	683	-	Within 36 months
d. Expansion or relocation of our existing outlets	2,000	675	-	Within 36 months
2. Working capital				
a. To support the day-to-day operation cost, including inventory and operational overheads, maintenance and upkeep, expansion of workforce and advertisement and promotional activities	7,880	7,880	-	Within 24 months
b. Expansion of product range offered under distribution segment	4,000	4,000	-	Within 24 months
3. Estimated listing expenses	3,800	3,800	-	Within 3 months
	32,680	26,730	-	

The utilisation of the proceeds as disclosed above should be read in conjunction with the Prospectus of the Company dated 19 June 2019, as well as the Proposed Variation of the proceeds arising from Public Issue which was approved by the Board of Directors and announced on 1st October 2021.

B14 Authorisation for issue

The interim financial report was authorised for issue by the Board in accordance with a resolution of the Board dated 26 May 2022.